

MANUFACTURING MORE OPPORTUNITIES

ESTABLISHED COMPANY FINDS NEW BUSINESS
WITH OUTSOURCED PROSPECTING

Case Study Provided by SIROIS TOOL/ siroistool.com

LET US WORK FOR YOU

Sirois Tool provides tooling and gages for many industries, as well as precision-machined parts and assemblies for specialty machine manufacturers. They had a great offering, but needed help finding new business.

Our Industrial Outsourced Prospecting was the turn-key bolt-on service they needed to supplement their sales team. We leveraged our database and our prospecting team to find new customers for them.

2 YEARS INTO PARTNERSHIP

\$1.5M
IN WON BUSINESS

OVER
100
COMPANIES
QUOTED

35+
NEW
CUSTOMERS

Alan Ortner - President
@ Sirois Tool

**“Be ready to be busy!
Factur finds the opportunities,
be ready to quote them and win.”**

CONTACT US



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Let me help your business grbw!